

District 101 2022-2023 Budget Summary

	District #		Fiscal Year														
	.101		2021-2022	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Total	
Membership Dues Allocation	914	4,277	19,697				2,395	961	1,403		1,414	5,513	15,878	3,292	886	1,975	58,825
Conference revenue	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	5,000
Fundraising revenue	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Education and Training revenue	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
District store revenue	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Speech contest revenue	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total revenue	914	4,277	19,697				2,395	961	1,403		1,414	5,513	15,878	3,292	886	1,975	63,825
TI Allocation Expense	261	261	261				261	261	261		261	261	261	261	261	261	3,138
Conference expense	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	5,000
Fundraising expense	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
District store expense	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Marketing Outside Toastmasters expense	-	100	580				1,033	580	580		480	1,033	480	480	480	480	6,306
Recognition expense	-	-	3,850				-	2,828	-		-	-	3,000	-	3,328	-	13,006
Club Growth expense	-	-	249				7,159	3,009	1,209		2,209	709	909	9,759	509	3,534	29,254
Public Relations expense	85	809	1,596				1,194	254	89		929	1,094	929	929	489	89	8,485
Education & training expense	-	-	-				-	2,940	-		-	-	-	-	2,800	940	6,680
Speech contest expense	-	-	-				200	-	-		-	-	2,492	624	600	300	4,216
Administration expense	-	-	743				150	25	450		25	-	175	325	225	525	2,643
Food and Meals expense	-	830	-				-	2,000	30		-	-	-	-	-	2,000	4,660
Travel expense	-	2,894	200				-	200	300		200	-	-	-	-	200	3,994
Lodging expense	-	5,577	-				-	-	1,500		-	-	-	-	-	-	7,077
Total Expense	346	10,071	7,479				9,697	12,097	4,419		4,104	3,097	8,446	12,376	13,692	8,329	94,468
District net income/(loss)	568	(5,794)	12,218				(7,802)	(11,116)	(3,017)		(2,690)	2,416	7,431	(9,087)	(7,807)	(6,354)	(36,643)

<u>Break even</u>	<u>Revenue</u>	<u>Expense</u>	<u>Net</u>	<u>Policy</u>
Conference	5,000		5,000	- Meets Policy
Fundraising	-		-	- Meets Policy
District Store	-		-	- Meets Policy
<u>Minimum Expense Type</u>		<u>Expense</u>	<u>%</u>	<u>Policy</u>
Marketing Outside Toastmasters			6,306	10.8% 5.0%
<u>Maximum Expense Type</u>		<u>Expense</u>	<u>%</u>	<u>Policy</u>
Education and Training			6,680	11.4% 15.0%
Marketing Outside Toastmasters			6,306	10.8% 10.0%
Club Growth			29,254	49.9% 15.0%
Public Relations			8,485	14.5% 10.0%
Recognition			13,006	22.2% 20.0%
Travel			3,994	6.8% 25.0%
Lodging			7,077	12.1% 15.0%
Food and Meals			4,660	7.9% 15.0%
Speech Contest			4,216	7.2% 5.0%
Administration			2,643	4.5% 10.0%
Total Membership Dues			58,625	100.0%

One of the expense categories is over the policy max. Please review and adjust appropriately.