

District Council Business Meeting May 20, 2023

District 101 Council Meeting -- AGENDA

12:00 Call to Order – District Director, Kalpana Aroda DTM

Reading of the District Mission - Administration Manager, Shilpa Somanchi

Determination of Quorum – Credentials Chair

Adoption of Meeting Rules

Approval of the Agenda

Committee Report – September 24, 2022, Virtual District Council Meeting
Minutes – Committee Chair, Lorraine Wong Myers DTM

Midyear Audit Report July 2022 – December 2022 – Committee Chair, Parthiv Doshi, DTM

Finance Manager Report - Finance Manager, Xianghong Ji DTM

New Business

Ratification of Appointed District Officers 2022-23

District Alignment 2023-2024 – Alignment Committee Chair, Pavan Datla, DTM

District Leadership Committee Report – District Leadership Committee Chair, Françoise Muller DTM

Election of District Officers for 2023 - 2024

District Director

Program Quality Director

Club Growth Director

Division Directors

District Officer Reports

Public Relations Manager, Shoba Rao DTM

Club Growth Director, Raji Bandanapudi DTM

Program Quality Director, Abhijeet Joshi DTM

District Director, Kalpana Aroda DTM

Announcements

Adjournment



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District Mission

We build new clubs and support all clubs in achieving excellence.

Determination of Quorum

Number of clubs in District 101:
Number of club votes available (2 votes per club):
Number of votes needed for quorum (1/3 of club votes):
Actual number of club votes:
Actual number of District Officer votes (out of 46 District Officers)



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District Council Meeting Rules of Order

In accordance with the District By-Laws of Toastmasters International, the governing rules of order and final authority will be "Robert's Rules of Order, Newly Revised," insofar as it does not conflict with the official Toastmasters International Articles of Incorporation, the District Administrative By-Laws, and the published policies of Toastmasters International.

Most of these procedures are already institutionalized in Robert's Rules or in TI policy statements. Specifically:

- Any new motions to come before the council will be presented in writing or by email, to the District Director (<u>dd@d101tm.org</u>) at least a week prior to the virtual business meeting. In this case, by 12:00 PM PDT on Saturday, May 13.
- 2. Debate on any one item of business will be limited to no more than 10 minutes per issue. The Chair may extend the time if necessary, to ensure fairness and completeness.
- 3. The maker of any motion will be given the opportunity to speak first. All speakers on any motion will be restricted to a maximum of one minute each time they have the floor. No member who has already spoken on an issue will be allowed to speak a second time until all who wish to speak have spoken a first time. After a second time speaking, a speaker may not speak again on that issue.

Participation Authority: Only District Council members may make motions, participate in discussions, or vote. Before addressing the assembly, voting delegates shall state their name and the name of the club they are representing. If members of the District Executive Council (DEC team) want to speak and they are not representing a club, they must state their title before speaking.



District Council Business Meeting May 20, 2023

Approval of Prior Meeting Minutes

Lorraine Myers, DTMReview Committee Chair

24 SEPTEMBER 2022 / 10:00 AM / ZOOM

District Director: Kalpana Aroda, DTM

Meeting Moderator: Kate Plant DL5, EH5, PI5, MS2

Credentials Chair: Francoise Muller, DTM

Chat Moderators: Raji Bandanapudi, DTM and Katherine Pratt, DTM

MEETING NOTES TAKEN BY SHILPA SOMANCH

District Director Kalpana Aroda, DTM, called the meeting to order at 10:00 AM

Tech Chair Kate Plant DL5, EH5, PI5, MS2 reviewed meeting technical tips, procedures for participation in discussion, and the procedures for online voting. All ballots were emailed to registered voting members prior to the meeting.

District Administration Manager Shilpa Somanchi, TC1, recited the mission statement.

Credentials Chair, Francoise Muller, DTM, provided the determination of quorum. Total Clubs = 151. Total Club Votes = 302. Votes Needed for Quorum (½ club votes) = 101. Actual Number of Registered Club Votes = 145. The actual number of District Officer Voters Registered = 20. Total number of Votes registered: 145 Therefore, a quorum is met.

District Parliamentarian, Katherine Pratt, DTM, provided a summary of the meeting rules according to Robert's Rules of Order and the documented agreements were provided to the council members in the meeting packet.

Vice President of Education of Adlibmasters - Lorraine Myers, DTM, made a motion to accept the meeting rules and it was seconded by **Raji Bandanapudi**, **DTM**. The motion was presented without any discussion. The motion was approved by a majority vote.

VPE Silicon Valley Storytellers, David Singer, DTM, made a motion to accept the meeting agenda. The motion was seconded by **Raji Bandanapudi, DTM**. No discussion from the council was requested.

Committee Chair – Doris Tse, DTM, reported that the Meeting Minutes from the prior District Council Meeting were reviewed and approved by the committee. The minutes were approved by the committee and hence no motion was required for approval. The District Director appointed **Lorraine Myers, DTM** to chair the Meeting Minutes Review Committee for today's District Council Meeting and report findings at our next meeting.



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Committee Chair Parthiv Doshi, DTM, reported that the 2021-2022 Year-End Audit (Page 6) has been completed and filed with Toastmasters International. The audit was approved by committee and accepted by Toastmasters International, hence no motion was required for approval.

DISTRICT OFFICER REPORTS

Public Relations Manager Megan Mayer, DTM presented the District PR Report

Club Growth Director Raji Bandanapudi, DTM presented the Club Growth Report

Program Quality Director, Abhijeet Joshi, DTM, presented the Program Quality Report

District Director Kalpana Aroda, DTM, presented the District Director's Report

NEW BUSINESS

DISTRICT BUDGET

District Finance Manager Xianghong Ji, DTM, presented the District 101 Budget for 2021-2022

Area A2 Director, Solazar Dellaporta, DTM, made a motion to adopt the budget as presented. **Abhijeet Joshi, DTM** seconded the motion.

Q - VPE:Adlibmasters Lorraine Myers, DTM: Is it Reverse or Reserve. Was there a typo

Kalpana Aroda, DTM answered that it was a typo, and it should be reserve

Q - VPE:Silicon Valley Storytellers, David Singer, DTM: % do not add up and they are incorrect

Kalpana Aroda, DTM answered that they input the amount in the fields and the calculations is automatically done by Toastmasters International

Q – **Div G Director, Anna Garcia, DTM:** Will deficit decrease if more members are added?

Kalpana Aroda, DTM answered if more members are added, then more revenue

Q - **VPPR:Silicon Valley Entrepreneurs Toasters, Robert Costa, CTM:** Why cannot the budget be redefined to have less loss?

Kalpana Aroda, DTM stated that the budget will be approved by Toastmasters International. Maximum budget is for club growth.



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Q - **Pres:SCUMBAT, Karen Cornwell, DTM:** we can't vote on a budget that is improperly shown. You need to correct this before we vote.

Kalpana Aroda, DTM stated that a survey was sent out to members to vote on hybrid or in person events. Survey response was very low. Only 10% said they will be in person. So changed in person events to online.

Q - VPE:Maps Toastmasters, Anna Davenport, DL3, IP1: What are club growth expenses?

Kalpana Aroda, DTM: District credits are given from the Club Growth Budget

Q - **VPE:Surf City and Carmel Improv, Monique Hodgkinson, EC4:** Can the district use money from reserves to balance the budget? Are we using cash or accrual basis accounting?

Kalpana Aroda, DTM, stated that she is not an accounting expert. There are 2 renewal periods where funds are collected so accounting is accrual basis.

VOTING ON Budget

- **District Director, Kalpana Aroda, DTM,** announced that it is time to vote. The question on the floor is to adopt the District 101 Budget for 2022-2023 as presented.
- **Kalpana Aroda, DTM,** told members to access their email from DISTRICT 101 TOASTMASTERS via Election Buddy entitled, Ballot #1 -Approval of Budget
- Kalpana Aroda, DTM, gave members a couple minutes to vote.
- Ballot #1 Approval of Budget NOT APPROVED [Vote Count: 52 In Favor / 54 Opposed]
- **Kalpana Aroda, DTM,** told members the District would send out another voting Ballot for all members for approval of the revised Budget to vote as soon as possible.

VOTING OF APPOINTED OFFICERS

- **District Director, Kalpana Aroda, DTM,** presented the newly appointed district officers for 2022-23 since the last council meeting.
- **Division C Director, Priya Shastri, PM5, PI5, LD4,** made a motion to ratify the appointed officers as presented. The motion was seconded by **Pres:SCUMBAT, Karen Cornwell, DTM**
- Kalpana Aroda, DTM, told members to access their email from DISTRICT 101 TOASTMASTERS via Election Buddy entitled, Ballot #2 Approval of Appointed Officers
- Kalpana Aroda, DTM, gave members couple minutes to vote



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• Ballot #2 – Approval of Appointed Officers - APPROVED [Vote Count: 97 In Favor / 0 Opposed]

DISTRICT ANNOUNCEMENTS

- Program Quality Director, Abhijeet Joshi, DTM, spoke about the upcoming events
 - Fall Fusion: 8 semi finals are going on and they will be completed by Oct 15.
 - o Train the Trainer event will be held in November. Details will be shared soon.
- Club Growth Director, Raji Bandanapudi, DTM, shared information about the "Stellar Star Talk" event to be held on September 26th at 6 PM PST. The panelists are the club officers who have renewed 75% of their base memberships.

VOTING RESULTS

- District Director Kalpana Aroda, DTM, announced the results
 - BALLOT #1 BUDGET: Total 106, Needed 53 → 52 In Favor / 54 Opposed
 - BALLOT #2 OFFICERS: Total 97, Needed 49 → 97 In Favor / 0 Opposed

ANNOUNCEMENTS

• **District Director Kalpana Aroda, DTM,** announced that the budget has not been approved. Everyone will be asked to VOTE on the updated district budget this week. This vote will take place over Election Buddy. A ballot will be sent to all members after they receive a copy of the updated budget.

ADJOURNMENT

• **District Director Kalpana Aroda, DTM,** thanked everyone for attending, and particularly the team that helped put together and run the meeting and then the meeting was adjourned at 11:12 AM

Spring 2023 District Council Business Meeting 20 May 2023



District Finance Report

Xianghong Ji, DTM Finance Manager

07/01/2022 - 02/28/2023

District 101 Funds

Cash

Wells Fargo Checking Account \$21,919.19 PayPal Account \$0.00 Total Cash \$21,919.19 \$60,214.30(end of 2/28/2023) District Reserve Total Fund \$103,972.05

District Revenue

Item	Actual	Budget	Variance	Notes on Variance
Membership	\$31,640.15	\$36,594.61	(\$4,954.46)	Membership dropped due to multiple clubs closing as well as other circumstances

District Expenses

Item	Actual	Budget	Variance	Notes on Variance
Conference Expenses	\$2,134.75	\$0.00	\$2,134.75	Conference budget planning was done in August
Recognition	\$9,446.96	\$4,670.00	\$4,776.96	As of April 30th, clubs have not utilized District Credits.
Club Growth	\$1,482.26	\$5,275.00	(\$3,792.74)	Reimburse is not early enough to show the expense
Marketing Outside of TM	\$1,050.00	\$3,413.00	(\$2,363.00)	Outside marketing expenses have occurred recently which will show up in next report in upcoming year
Public Relations Expenses	\$15.99	\$3,549.46	(\$3,533.47)	PR programs credits are not counted in this report
Education & Training Expenses	\$52.47	\$2,200.00	(\$2,147.53)	Leadership Training expenses not reflected in this so far
Administration Expenses	\$117.81	\$1,515.00	(\$1,397.19)	District Zoom-Account, banking, TI Allocation
Food & Meals Expenses	\$2,104.38	\$2,810.00	(\$705.62)	District leaders attending convention, Holiday celebration for members of the District in December
Travel Expense	\$44.19	\$2,994.00	(\$2,949.81)	District leaders attending convention
Lodging Expenses	\$5,576.29	\$7,077.00	(\$1,500.71)	District leaders attending convention
Other Expenses	(\$33.00)	\$0.00	(\$33.00)	District deposit minus election buddy expense in Sep
Allocation Expenses	\$1,956.05	\$1,954.16	\$1.89	It is aligned with district budget
Total District Expenses	\$23,948.15	\$35,457.62	(\$11,509.47)	



Audit Committee Report

Parthiv Doshi, DTM

District 101 Audit Committee parthiv.m.doshi@gmail.com

Date: May 20, 2023

Audit Period: July 1 to December 31, 2022

District 101 Audit Committee:

Manini Pattnayak Thenappan Nachiappan Parthiy Doshi

Overview & Purpose

District 101, including all the areas and divisions, are legally considered part of Toastmasters International; therefore, regardless of the source, district funds are considered funds of Toastmasters International. Members of the Audit Committee have a fiduciary responsibility to determine if district funds have been spent in accordance with the mission and governing documents of Toastmasters International.

The purpose of the audit was to review the district's financial records to ensure the financial records accurately reflected the district's incomes and expenses for the first half of Fiscal Year 2022-2023.

Audit Review

- Reimbursement vouchers, including support for expenditures and reimbursement via Concur expense software and via checks
- Debit card transactions, including support for the expenditure
- Monthly statements and reconciliations for bank, cash box, PayPal, and District Reserve
- Payment and Receipts Registers from the Intact Accounting System

Audit Observations / Recommendations

- We noted one charge exceeding the \$30 per day allocation for meals while at the 2022 Toastmasters Conference. We recommend that the District Leadership team be more aware of the per diem rules.
- We noted expenses were not categorized appropriately to match with their budgeted allotment. This
 resulted in certain underutilized marketing and public relations programs compared to budgeted amounts.
 Toastmasters International indicated they would reclassify these expenses in the January Profit & Loss
 statement so the full year expenses will be accurately reflected. We recommend District Leaders be more
 cognizant of the expense category when submitting expense reports in Concur.
- We appreciate the use of Concur for expense reimbursements. This easily organizes all supporting receipts and allows payments to come from Toastmasters directly. We encourage all District leaders to utilize this platform for future reimbursements.

After the Audit

After the audit, the District Finance Manager sent all financial records to Toastmasters International for a final review.

Audit Committee Acknowledgement

It is apparent that a great deal of time and effort is spent in organizing files and preparing for the audit. Our special thanks to Xianghong Ji, Finance Manager, and Kalpana Aroda, District Director, for their help and responsiveness to the Audit Committee's inquiries.



District Council Business Meeting May 20, 2023

Appointed District Council Members Since September 22, 2022

Public Relations Manager

Shoba Rao, DTM

Area G4 Director

Jay Mojnidar, EC3



Pavan Datla, DTM, PDD
District Alignment Committee Chair, District 101
pavan.toastmasters@gmail.com

Alignment Committee:

- Françoise Muller, DTM, PDD
- Dave Spence, DTM, PDD
- Katherine Pratt, DTM, PDD

Each year, District 101 is required by Toastmasters International to review the distribution of its clubs within Areas and Divisions. Currently our District has 152 active clubs distributed among 33 Areas with three to six clubs per Area and six Divisions with four to six Areas per Division. Each year, we charter a number of new clubs, some clubs stop meeting and disband, and some clubs move to new locations within and outside the District. We review the location and the health of our clubs, and with this information, Area and Division boundaries may change as clubs are moved to balance and strengthen each Area and Division. This process is known as Alignment.

The team used the following criteria when considering the alignment of clubs for 2023-2024:

- The guidelines presented in Protocol 7.0 of the Toastmasters bylaws.
- The geographical location of the club.
- The balance of aspiring and strong clubs within Areas. An aspiring club is one working on building its membership, educational program, and leadership, and is below 20 members.
- The online only clubs vs the hybrid clubs.
- The workload for the Area Director.
- The meeting days and times of clubs in the Area.

Proposals were generated and voted on by the District Executive Committee (DEC) on April 15, 2023. The outcome of that vote along with few amendments made is presented here. Keep in mind, this is a snapshot of District 101 as of May 11, 2023.

Please review the amended alignment (in subsequent pages) for the 2023-2024 year prior to the Business Meeting and discuss it with your Area or Division Director. For your reference, the alignment approved by the DEC on April 15, 2023 is also included. Please note that the District Council will be voting on the amended alignment.

Some additional changes may be proposed as a result of growth or loss of clubs between now and the start of the new Toastmasters year on July 1, 2023.

Division A

	Area A1					
From	Number	Name				
	934	Monterey Peninsula Toastmasters Club 934				
	2032	Naval Postgraduate School				
	8221	Bayview Club				
	8275	Peninsula Pros Club				
·	7909816	Carmel Improv Toastmasters				

Area A2					
From	Number	Name			
	1829	Salinas Sunrise Toastmasters Club			
	1939 Steinbeck Club				
	4547 Speakeasy Monterey				
	2571179	Oratory Otters			
	28675741	Toastmasters of San Benito			
California Lions Toastmasters Club (To A4)					
Planet	Planet Ord Toastmasters Club (Suspended)				

	Area A3					
From	Number	Name				
	301	City Shakers				
	595 Aptos Club					
	1803 Santa Cruz Downtown Toastmasters					
	28675931	Toastmasters for Professionals				
Evening Toastmasters Club (Suspended)						
Santa	Santa Cruz Orators (SCO) Club (Suspended)					

	Area A4					
From	rom Number Name					
	5127	Surf City Advanced Toastmasters				
	8203	Redwood Ramblers Toastmasters				
	4670726	831 Storytellers				
A2	7852292	California Lions Toastmasters Club				
	2498932	Santa Cruz Toastmasters				

Division B

	Area B1				
From	Number	Name			
	1898	Adlibmasters Club			
	8337	Morgan Hill Toastmasters			
	1571496	Optical Orators			
	1842218	The Grummarians			
	7022252 Gilroy Toastmasters				
Career	Career Nexus Toastmasters Club (To B2)				

	Area B2					
From	rom Number Name					
	6654	Silver Tongued Cats				
	9473	Xilinx Xpressionists Toastmasters Club				
	2997821	Los Gatos Toastmasters				
	6523728	Summit Toastmasters				
B1	B1 28675533 Career Nexus Toastmasters Club					
Toastn	Toastmasters @ Sun Basket (Suspended)					

	Area B3					
From	Number	Name				
	1577	San Jose Toastmasters Club				
	3572	Saratoga Toastmasters Club				
	4224	Switch-On Toastmasters Club				
	4802	Silicon Valley Toastmasters				
	7235161	Cathedral of Faith Toastmasters				

	Area B4				
From	Number	Name			
	4148	Almaden Valley Orators Club			
	5232	Adelante Toastmasters Club			
	3081591	ToastItNow!			
B5	3308016	Silicon Valley Storytellers			
	7019936 Big Basin Toastmasters				
Trends	Trendsetter Toastmasters (To B5)				

	Area B5					
From	Number	Name				
B4	4658	Trendsetter Toastmasters				
	7281	Willow Glen Toastmasters				
B6	668615	True Talking Toastmasters (TTT)				
	7930732	Santa Clara Entrepreneur Toastmasters				
Silicon Valley Improvmasters (To G4)						
Silicon	Silicon Valley Storytellers (To B4)					

	Area B6		
From	Number	Name	
	6274	Adobe Fontificators Club	
	8499	Downtown Speechmakers	
	7634999	Sage Toastmasters	
	7794222	FCSN Toastmasters	
True T	True Talking Toastmasters (TTT) (To B5)		

Division C

	Area C1			
From	Number	Name		
C2	7596	Friendly Toasters		
	8266	Public Speak Easy's Club		
	1684769	SynapTalks		
E4	5832369	Leadership 101, An Advanced Toastmasters Club		
	6456457	QSpeak		
Couch	CouchbaseDocJabbers (To E5)			
Reade	Readership 101 (Suspended)			
Silicon	Silicon Valley JETS (Japanese English Toastmasters) (To C2)			

	Area C2		
From	Number	Name	
C1	7998	Silicon Valley JETS (Japanese English Toastmasters)	
	2814312	Lumentum Toastmasters Club	
	4727466	BD Flowmasters	
	5560506	Jade Toastmasters	
	7840688	WIP Toastmasters Club	
Friendi	Friendly Toasters (To C1)		

	Area C3		
From	Number	Name	
	827125	Hot Buttered Toastmasters Club	
	4901551	Interpersonal Toastmasters	
	7240518	Broadcom-Orators Toastmasters Club	
	7757088	Rivian - West Coast	
D2	7983070	EMEA Toastmasters	
Savvy	Savvy Investing Toastmasters (Suspended)		

	Area C4		
From	rom Number Name		
	2693	Vanguard Toastmasters	
	7922	Cadence AHgorithms Club	
C5	584244	ArtICCulators Club	
	5404978	Toast On Fire	
Classy	Classy Toasters (To C5)		

	Area C5			
From	Number	Name		
	7242	Milpitas Toastmasters Club		
D5	9946	Laser Sharp Speakers		
	586504	Intel Innovators		
C4	1027656	Classy Toasters		
	1259423	Vakpatugalu		
ArtICC	ArtICCulators Club (To C4)			

	Area C6		
From	Number	Name	
	2038	North Valley Toastmasters	
	7168	KLA TALK	
	2410520	Silicon Valley Advanced Mandarin English Toastmasters	
	7851518	VSF Toastmasters	
E1	7914310	Silicon Andhra	
XL Coi	XL Construction Toastmasters Club (Suspended)		

Division D

	Area D1		
From	Number	Name	
	4099	Santa Clara SweetTalkers Toastmasters	
D2	4306	Toastmasters Insiders Club	
	854912	First Street Speakers	
	7462711	Shipmasters	
	7980399	SCC Speak To Lead	
Cisco	Cisco Speaks Toastmasters Club (To D2)		

	Area D2		
From	Number	Name	
D3	4270	Wry Toastmasters	
D3	5015	Applied Materials Club	
D1	8124	Cisco Speaks Toastmasters Club	
D3	770392	Next Step Toastmasters Club	
D3	7298011	ADI Silicon Valley Toastmasters	
Agile A	Agile Articulators Speech & Debate Toastmasters Club (To D3)		

EMEA Toastmasters (To C3)

Galaxy Speakers (To D4)

Speaking From the Heart Toastmasters (Suspended)

Toastmasters Insiders Club (To D1)

	Area D3			
From	Number	Name		
D2	3104	Agile Articulators Speech & Debate Toastmasters Club		
D4	4460	ASML SV Toastmasters		
D4	1490234	nSpeak		
D4	2419756	ADI Toasties		
D4	7963108	Roche Dia Bay Area Toastmasters		
ADI Si	ADI Silicon Valley Toastmasters (To D2)			

ADI Silicon Valley Toastmasters (To D2)

Applied Materials Club (To D2)

Next Step Toastmasters Club (To D2)

Wry Toastmasters (To D2)

	Area D4		
From	Number	Name	
G2	2994	ToastMeisters Club	
D5	3328	TGIF Management Club	
D5	3559296	Study Group Toastmasters	
D2	7448565	Galaxy Speakers	
0D0A	28676244	KPMG SVO API Toastmasters	
ADI To	ADI Togsties (To D3)		

ADI Toasties (To D3)

ASML SV Toastmasters (To D3)

nSpeak (To D3)

Roche Dia Bay Area Toastmasters (To D3)

	Area D5			
From	Number	Name		
D6	5474	SCUMBAT Club		
D6	685103	MCA Toastmasters Club		
	5474126	ToastNow		
D6	6719263	Panthers Toastmasters at Palo Alto Networks		
Aruba	Aruba Toastmasters (Suspended)			
Laser .	Laser Sharp Speakers (To C5)			
Study Group Toastmasters (To D4)				
TGIF N	TGIF Management Club (To D4)			

AMD Speak (Suspended)

Division E

	Area E1		
From	Number	Name	
E2	1114237	VentriTalks	
	7709585	Global Toastmasters	
	7796648	PMI Silicon Valley Toastmasters Club	
	7941171	SiTimer Champion Toastmaster Club	
Silicon Andhra (To C6)			
Top G	Top Gun Toastmasters Club (To E2)		

	Area E2		
From	Number	Name	
E1	4004	Top Gun Toastmasters Club	
	7975	Sunnyvale Speakeasies Club	
	1510119	Startup Speakers	
	5789616	AbbVie Bay Area Toastmasters	
	7797783	Maps Toastmasters	
Ventri7	VentriTalks (To E1)		

	Area E3		
From	Number	Name	
	2811817	Silicon Valley Speak To Lead	
	6589119	Da Vinci Toastmasters	
	7492878	Bay Blitzers	
D6	7845315	NVIDIA International Toastmasters	
Tech It	Tech It Easy (Suspended)		

	Area E4		
From	Number	Name	
	3088	Talking Chips Club	
	5098	Coherent Communicators Toastmasters Club	
E5	7528	Fair Oaks Club	
E5	4486360	Great America Speakers	
	6738613	Interconnected Toastmasters	
Leadei	Leadership 101, An Advanced Toastmasters Club (To C1)		
Toastri	Toastrix (To E5)		

	Area E5			
From	Number	Name		
	7030598	STMicroelectronics		
	7325699	Missionanigans		
E4	7549247	Toastrix		
C1	28675560	CouchbaseDocJabbers		
	28675788	KW Realty Toastmasters		
	Fair Oaks Club (To E4)			
Great A	Great America Speakers (To E4)			

	Area E6		
From	Number	Name	
	2914	Excalibur Toastmasters Club	
	4606	Cupertino Morningmasters	
	4608	Cupertino Toastmasters	
	7430	MacinTalkers Club	
	6437449	Amazon Cupertino Toastmasters	

Division G

	Area G1		
From	Number	Name	
	7871	Intuitively Speaking Toastmasters Club	
	853108	Juniper Jabbers Club	
	5785357	Mandarin-English Toastmasters, Mountain View	
	7849281	A2C Toastmasters Club	
	7854893	Intercontinental Advanced Toastmasters Club	

	Area G2		
From	Number	Name	
	49	Sierra 49ers	
	2943	Orbiters Toastmasters Club	
	4528013	Mountain View Toastmasters	
	6902835	Toastmasters Evelyn	
ToastN	ToastMeisters Club (To D4)		

	Area G3		
From	Number	Name	
	2624	Jetstream Toastmasters Club	
	587637	Toasters R Us Club	
	6970367	Toastmates	
	7251440	Proofpoint Toastmasters Club	
Toastn	Toastmasters In Motion (To G4)		

	Area G4			
From	Number	Name		
	607909	I'm Feeling Chatty Toastmasters Club		
	1463124	Wharton QuakeMasters		
	1852523	Now You're Talk[In]		
B5	5477675	Silicon Valley Improvmasters		
G3	7985892	Toastmasters In Motion		
	28675326	Ceribell Toastmasters		
Amazo	Amazon Leadership Lab (Suspended)			

	Area G5		
From	From Number Name		
	1029428	Securely Speaking	
	1828921	Silicon Valley Entrepreneurs Toastmasters	
	4891369	Samsung Speaks	
	7854613	Women L.E.A.D. Toastmasters Club	
	7980325	Multimedia Magicians Toastmasters	

Division A

	Area A1		
From	Number	Name	
	934	Monterey Peninsula Toastmasters Club 934	
	2032	Naval Postgraduate School	
	8221	Bayview Club	
	8275	Peninsula Pros Club	
	7909816	Carmel Improv Toastmasters	

	Area A2		
From	Number	Name	
	1829	Salinas Sunrise Toastmasters Club	
	1939	Steinbeck Club	
	4547	Speakeasy Monterey	
	2571179	Oratory Otters	
	28675741	Toastmasters of San Benito	
Califor	California Lions Toastmasters Club (To A4)		
Planet	Planet Ord Toastmasters Club (Suspended)		

	Area A3		
From	Number	Name	
	301	City Shakers	
	595	Aptos Club	
	1803	Santa Cruz Downtown Toastmasters	
	7481	Santa Cruz Orators (SCO) Club	
	28675931	Toastmasters for Professionals	
Evenin	Evening Toastmasters Club (Suspended)		

	Area A4		
From	From Number Name		
	5127	Surf City Advanced Toastmasters	
	8203	Redwood Ramblers Toastmasters	
	2498932	Santa Cruz Toastmasters	
	4670726	831 Storytellers	
A2	7852292	California Lions Toastmasters Club	

Division B

	Area B1		
From	Number	Name	
	1898	Adlibmasters Club	
	8337	Morgan Hill Toastmasters	
	1571496	Optical Orators	
	1842218	The Grummarians	
	28675533	Career Nexus Toastmasters Club	
Gilroy	Gilroy Toastmasters (To B2)		

	Area B2		
From	Number	Name	
	6654	Silver Tongued Cats	
	9473	Xilinx Xpressionists Toastmasters Club	
	2997821	Los Gatos Toastmasters	
	6523728	Summit Toastmasters	
B1	7022252	Gilroy Toastmasters	
	7829080	Toastmasters @ Sun Basket	

	Area B3		
From	Number	Name	
	1577	San Jose Toastmasters Club	
	3572	Saratoga Toastmasters Club	
	4224	Switch-On Toastmasters Club	
	4802	Silicon Valley Toastmasters	
	7235161	Cathedral of Faith Toastmasters	

	Area B4		
From	Number	Name	
	4148	Almaden Valley Orators Club	
	5232	Adelante Toastmasters Club	
	3081591	ToastItNow!	
B5	3308016	Silicon Valley Storytellers	
	7019936	Big Basin Toastmasters	
Trends	Trendsetter Toastmasters (To B5)		

	Area B5		
From	Number	Name	
B4	4658	Trendsetter Toastmasters	
	7281	Willow Glen Toastmasters	
В6	668615	True Talking Toastmasters (TTT)	
	7930732	Santa Clara Entrepreneur Toastmasters	
Silicon Valley Improvmasters (To G4)			
Silicon	Silicon Valley Storytellers (To B4)		

	Area B6		
From	Number	Name	
	6274	Adobe Fontificators Club	
	8499	Downtown Speechmakers	
	7634999	Sage Toastmasters	
	7794222	FCSN Toastmasters	
True Talking Toastmasters (TTT) (To B5)			

Division C

	Area C1		
From	Number	Name	
C2	7596	Friendly Toasters	
	8266	Public Speak Easy's Club	
	1684769	SynapTalks	
E4	5832369	Leadership 101, An Advanced Toastmasters Club	
	6456457	QSpeak	
Couch	CouchbaseDocJabbers (To E5)		
Reade	Readership 101 (Suspended)		
Silicon	Silicon Valley JETS (Japanese English Toastmasters) (To C2)		

	Area C2			
From	Number	Name		
C1	7998	Silicon Valley JETS (Japanese English Toastmasters)		
	2814312	Lumentum Toastmasters Club		
	4727466	BD Flowmasters		
	5560506	Jade Toastmasters		
	7840688 WIP Toastmasters Club			
Friend	Friendly Toasters (To C1)			

	Area C3		
From	Number	Name	
	827125	Hot Buttered Toastmasters Club	
	4901551	Interpersonal Toastmasters	
	7240518	Broadcom-Orators Toastmasters Club	
	7757088	Rivian - West Coast	
	7910997	Savvy Investing Toastmasters	
D2	7983070	EMEA Toastmasters	

	Area C4		
From	Number	Name	
	2693	Vanguard Toastmasters	
	7922	Cadence AHgorithms Club	
C5	584244	ArtICCulators Club	
	5404978	Toast On Fire	
Classy	Classy Toasters (To C5)		

	Area C5		
From	Number	Name	
	7242	Milpitas Toastmasters Club	
D5	9946	Laser Sharp Speakers	
	586504	Intel Innovators	
C4	1027656	Classy Toasters	
	1259423	Vakpatugalu	
ArtICC	ArtICCulators Club (To C4)		

	Area C6		
From	Number	Name	
	2038	North Valley Toastmasters	
	7168	KLA TALK	
	2410520	Silicon Valley Advanced Mandarin English Toastmasters	
	7851518	VSF Toastmasters	
E1	7914310	Silicon Andhra	
XL Co.	XL Construction Toastmasters Club (Suspended)		

Division D

	Area D1		
From	Number	Name	
	4099	Santa Clara SweetTalkers Toastmasters	
D2	4306	Toastmasters Insiders Club	
	854912	First Street Speakers	
	7462711	Shipmasters	
	7980399	SCC Speak To Lead	
Cisco	Cisco Speaks Toastmasters Club (To D2)		

	Area D2		
From	Number	Name	
D3	4270	Wry Toastmasters	
D3	5015	Applied Materials Club	
D1	8124	Cisco Speaks Toastmasters Club	
D3	770392	Next Step Toastmasters Club	
D3	7298011	ADI Silicon Valley Toastmasters	
Agile A	Agile Articulators Speech & Debate Toastmasters Club (To D3)		

EMEA Toastmasters (To C3)

Galaxy Speakers (Suspended)

Speaking From the Heart Toastmasters (Suspended)

Toastmasters Insiders Club (To D1)

	Area D3		
From	Number	Name	
D2	3104	Agile Articulators Speech & Debate Toastmasters Club	
D4	4460	ASML SV Toastmasters	
D4	1490234	nSpeak	
D4	2419756	ADI Toasties	
D4	7963108	Roche Dia Bay Area Toastmasters	
ADISI	ADI Silican Vallay Tagetmastare (Ta D2)		

ADI Silicon Valley Toastmasters (To D2)

Applied Materials Club (To D2)

Next Step Toastmasters Club (To D2)

Wry Toastmasters (To D2)

	Area D4		
From	Number	Name	
G2	2994	ToastMeisters Club	
D5	3328	TGIF Management Club	
D5	3559296	Study Group Toastmasters	
D5	5474126	ToastNow	
D5	7265549	Aruba Toastmasters	
ADITO	ADJ Tagating (Ta D2)		

ADI Toasties (To D3)

ASML SV Toastmasters (To D3)

nSpeak (To D3)

Roche Dia Bay Area Toastmasters (To D3)

	Area D5			
From	Number	Name		
D6	5474	SCUMBAT Club		
D6	685103	MCA Toastmasters Club		
D6	1424963	AMD Speak		
D6	6719263	Panthers Toastmasters at Palo Alto Networks		
Aruba	Aruba Toastmasters (To D4)			
Laser Sharp Speakers (To C5)				
Study	Study Group Toastmasters (To D4)			

TGIF Management Club (To D4)
ToastNow (To D4)

Division E

	Area E1		
From	Number	Name	
E2	1114237	VentriTalks	
	7709585	Global Toastmasters	
	7796648	PMI Silicon Valley Toastmasters Club	
	7941171	SiTimer Champion Toastmaster Club	
Silicon Andhra (To C6)			
Top G	Top Gun Toastmasters Club (To E2)		

	Area E2		
From	Number	Name	
E1	4004	Top Gun Toastmasters Club	
	7975	Sunnyvale Speakeasies Club	
	1510119	Startup Speakers	
	5789616	AbbVie Bay Area Toastmasters	
	7797783	Maps Toastmasters	
Ventri 7	VentriTalks (To E1)		

	Area E3		
From	Number	Name	
	2811817	Silicon Valley Speak To Lead	
	4023267	Tech It Easy	
	6589119	Da Vinci Toastmasters	
	7492878	Bay Blitzers	
D6	7845315	NVIDIA International Toastmasters	

	Area E4		
From	Number	Name	
	3088	Talking Chips Club	
	5098	Coherent Communicators Toastmasters Club	
E5	7528	Fair Oaks Club	
	6738613	Interconnected Toastmasters	
	7549247	Toastrix	
Leade	Leadership 101, An Advanced Toastmasters Club (To C1)		

Area E5				
From	rom Number Name			
	4486360	Great America Speakers		
	7030598	STMicroelectronics		
	7325699	Missionanigans		
C1	28675560	CouchbaseDocJabbers		
	28675788	KW Realty Toastmasters		
Fair Oaks Club (To E4)				

Area E6						
From	rom Number Name					
	2914	Excalibur Toastmasters Club				
	4606	Cupertino Morningmasters				
	4608	Cupertino Toastmasters				
	7430	MacinTalkers Club				
	6437449	Amazon Cupertino Toastmasters				

Division G

Area G1					
From	rom Number Name				
	7871	Intuitively Speaking Toastmasters Club			
	853108	Juniper Jabbers Club			
	5785357	Mandarin-English Toastmasters, Mountain View			
	7849281	A2C Toastmasters Club			
	7854893	Intercontinental Advanced Toastmasters Club			

Area G2				
From	rom Number Name			
	49	Sierra 49ers		
	2943	Orbiters Toastmasters Club		
	4528013	Mountain View Toastmasters		
	6902835	Toastmasters Evelyn		
ToastN	ToastMeisters Club (To D4)			

Area G3				
From	rom Number Name			
	2624	Jetstream Toastmasters Club		
	587637	Toasters R Us Club		
	6970367	Toastmates		
	7251440	Proofpoint Toastmasters Club		
Toastn	Toastmasters In Motion (To G4)			

Area G4					
From	rom Number Name				
	607909	I'm Feeling Chatty Toastmasters Club			
	1463124	Wharton QuakeMasters			
	1852523	Now You're Talk[In]			
B5	5477675	Silicon Valley Improvmasters			
G3	7985892	Toastmasters In Motion			
	28675326	Ceribell Toastmasters			
Amazo	Amazon Leadership Lab (Suspended)				

Area G5					
From	rom Number Name				
	1029428	Securely Speaking			
	1828921	Silicon Valley Entrepreneurs Toastmasters			
	4891369	Samsung Speaks			
	7854613	Women L.E.A.D. Toastmasters Club			
	7980325	Multimedia Magicians Toastmasters			



Françoise Muller, DTM

District 101 Leadership Committee Chair April 7, 2023

The District Leadership Committee (DLC) met throughout the month of March 2023 to interview candidates for elected District leadership positions for the term July 1, 2023 - June 30, 2024. The committee consisted of six District 101 members equally representing each division in the District, plus the Chair.

After deliberations, the committee nominated the following candidates (listed by position then by alphabetical order of last name):

For District Director Abhijeet Joshi, DTM

For Program Quality Director Raji Bandanapudi, DTM

Raghunadha Raju, DTM

Shoba Rao, DTM

For Club Growth Director Jaymol George, CC, DL5, EC5

Kate Plant, DTM

Raghunadha Raju, DTM

For Division A Director Helen Josephine, CC, IP5, PM4, VC2

For Division B Director Tam Le, PI4, IP5

For Division G Director Hrishikesh Gokhale, MS4, EC5

Note:

Protocol 9.0 requires at least one Division Director candidate to be nominated for each Division. Since the DLC was not able to nominate a candidate for all 6 Divisions, these positions are considered incomplete from the perspective of the present report. Qualified candidates may run from the floor during the Business Meeting. Any candidate must meet the qualifications outlined in the District Administrative Bylaws, Article VII (d). The candidates must have declared, in writing, their intent to run for election to the DLC Chair at least 7 days prior to the Business Meeting (by May 13, 2023) and have submitted the required documentation.



District Council Business Meeting May 20, 2023

District PR Report

Shoba Rao, DTMPublic Relations Manager

The PR team has embraced serving our district this year, despite a lot of changes. Our PR Manager, Megan Mayer had to step down at the end of last year and I took over as the new PR Manager. Despite the change, all the teams were well defined and were able to take over seamlessly. Thank you Megan. We are always looking for new ways to engage our members while improving our existing means. Please send your suggestions to pr@101tm.org

District 101 Website

This still remains our primary source of all information for our members. Our Web Team has done a stupendous job of redesigning the website, making it user friendly and continuing to keep our content relevant and fresh and share timely updates about upcoming events, TLIs and various District programs. Our D101 homepage has been redesigned to share the most important topics first. I'd like to thank our Web team Faye Yang and Bryan Dosono for catering to all our requests and maintaining and improving our website.

Email Campaigns

We have a monthly email campaign to highlight District events, programs, and recognitions with some intermediary ones as necessary. The email is a newsletter by the District Director, Kalpana Aroda in the first week of each month with the theme of "Let's thrive together". We have continued to use Constant Contact and are seeing open rates of over 50% for the newsletters. We encourage you to review these newsletters to make the most of your Toastmasters experience. I would like to thank Kalpana Aroda, Abhijeet Joshi, Raji Bandanapudi for their contributions to the newsletter.

PR Programs

We launched a new PR program, "Why I love Toastmasters" to get more engagement among club members which was reasonably successful though we could have had more clubs and members participate. For a first run, we did have a good response and the winner will be announced during the District Conference. We brought back the "Golden Quill" award this year, for the best newsletter in our district.

Social Media

Our District uses several social media channels. Facebook and Instagram are primarily used to celebrate our Clubs and members, and reminders about major District events. Meetup is used to promote Club, Area, Division, and District events. LinkedIn is being used to grow our presence and recognize our members. To help members of our community, we have posted tutorials on how to post to Social Media in our District PR Resources page.My sincere thanks to Sangitha Patel, our meetup Chair who single handedly most often manages all postings on Meetup and to Kalpana Aroda, our District Director, who loves Social Media and has helped with managing Facebook and Instagram.

Blogs

Our blog posts had taken a hiatus in 2022 and we revamped it in 2023. We continued with our blog posts based on the following categories - Personal Development, Knowledge sharing, Club Management. We have been continuously publishing blogs from February of 2023 thanks to the blog team.

We are always on the lookout for new members to add to the PR team. If you are interested in anything related to PR, please reach out to me at pr@d101tm.org.



District Council Business Meeting May 20, 2023



District Growth Report

Raji Bandanapudi, DTM
Club Growth Director
growth@dl0ltm.org

District 101 Club and Membership Statistics (as of May 12, 2023)

Base Membership Payments on 05/12/2023	5020
Base Clubs on July 1 st	153
YTD Actual	134

5020 membership payments have been recorded at Toastmasters International since July 1, 2022. The District welcomed 124 charter members, 864 new members, and 2218 members already renewed their membership for the April 2023–September 2023 period.

New and Prospective Clubs

Please join me in welcoming the following 7 clubs to the District 101 family:

- Career Nexus Toastmasters Club
- Ceribell Toastmasters Club
- CouchbaseDocJabbers
- KW Realty Toastmasters Club
- Toastmasters for Professionals
- Toastmasters of San Benito
- KPMG SVO API Toastmasters

The Club Growth Team is working on the following club leads:

- Travel Talkers
- Tech Talk Toastmasters
- Hahaha! Club

Club Growth Awards

45 clubs renewed *at least* 75% of their membership base by Sep 15th to achieve Stellar September Award and earned *at least* \$75 in District Credit including 15 clubs that renewed at least 100% of their membership base to earn \$100 in District Credit.

30 clubs renewed *at least* 75% of their membership base by Mar 15th to achieve Marvelous March Award and earned *at least* \$50 in District Credit including 9 clubs that renewed at least 100% of their membership base to earn \$25 in District Credit.

42 clubs earned the Open House award September - April

Ongoing Recognition Programs

In addition to Toastmasters International's "Beat the Clock" membership contest (Gain 5 or more new or reinstated members in May-June to receive a banner ribbon and 10% discount coupon for the Toastmasters Shop), the Club Growth Team is pleased to offer an additional membership incentive drive: Amazing Anniversary Extravaganza and D101 Tour



District Council Business Meeting May 20, 2023

- Amazing Anniversary Extravaganza: Earn \$20 in district credits for planning and conducting an Open House
 celebrating your club's anniversary during your anniversary month. Add 3+ members within 30 days of your Open House
 to earn \$30 in district credits or add 5+ members within 30 days of your Open House to earn additional \$30 in district
 credits
- **D101 Tour:** Visit the clubs and earn points towards District Recognition. Top 3 Club Ambassadors get a gift. Additional details are available on the **d10tm.org** website.

Club Growth Team

The Club Growth team's vision is to foster openness. The mission is to help our clubs achieve their goals by guiding them, sharing best practices, and creating growth opportunities.

Some seasoned Toastmasters are here to support our successes:

<u>Club Extension Chair</u>: Rita Barber works on new club leads and guides through the chartering process. <u>New Club Mentor Chair</u>: Hema Raja leads a team of dedicated Toastmasters who work with brand new clubs to ensure they adopt Toastmasters' best practices from the start. <u>Club Coach Chair</u>: Jon Regan leads our devoted team of Club Coaches who collaborate with clubs with 12 or fewer members to help them become Distinguished. <u>Open House Chair</u>: Lori Bradshaw helps clubs conduct high-quality open houses and promotes Open House recognition programs twice a year. These programs help clubs add new members and thrive. <u>Membership Renewal Chair</u>: Haris Bijli and Sravanthi Kuchibotla promote Early Bird Renewal recognition programs twice a year. These programs help clubs retain existing members and add new members. <u>D101 Tour Chair</u>: Pushyak Kalkunte leads the effort in assisting members visit clubs in D101. This program inspires clubs to interact and support each other. <u>Youth Leadership Program(YLP) Chair</u>: Evelyn Belen and Megan Mayer work to promote Toastmasters programs with youths in our community. <u>Gavel Club Program Chair</u>: Evelyn Belen works on gavel club leads and guides through the gavel club chartering process.

To learn more about any of our programs and activities, contact us at growth@d101tm.org.



District Council Business Meeting May 20, 2023

Program Quality Report

Abhijeet Joshi, DTM

Program Quality Director quality@d101tm.org

Program Quality ensures we get the maximum value for our Toastmasters membership. A quality club provides more opportunities for its members to achieve their goals, improve their communication and leadership skills and become more self-confident. There are countless examples of members who have exhibited such dedication because they realize the value that Toastmasters has to offer.

Educational Achievements

As of May 11, our members have filed an impressive **716** <u>educational awards</u>, once again proving that we all stand to gain from the incredible value that Toastmasters has to offer. Special Congrats to the Triple Crown and the DTM recipients.

Pathways Level 1	224	Pathways Level 4	90	Distinguished Toastmaster (DTM)	3
Pathways Level 2	180	Pathways Level 5	80	Triple Crown	70
Pathways Level 3	120	Pwmentorpgm	19		

Distinguished Clubs

As of May 12, 24 clubs have been recognized as Distinguished or higher. A total of 633 DCP goals have been filed by all the clubs of District 101.

GREAT Events

GREAT Events provide additional educational opportunities for our members throughout the year. We had several sessions – Train the Trainer,The Three Keys to Storytelling with Data, Hey ChatGPT, what's going on in Al right now?, Compression, Repression, and Transgression: A Workshop on Three Vital Tools for Storytellers, Real World Leadership, Why Leadership, Evaluate Like the Pros, etc. More sessions and webinars are in the works. Visit our website https://d101tm.org/great-events/ for the latest schedule of GREAT Events and Join Us!

Fall Fusion

The Fall Fusion Event took place on October 29, which was well attended and well received. It was a successful event where members felt engaged and entertained which included Speaker Showcase, Delivering Unforgettable Presentations Frippstyle, and Are you a leader?

Club Officer Training

Clubs that have all 7 officers trained provide a better membership experience for the members. Thank you to our club officers who attended training and shared their experiences. Below table shows the statistics for the Dec-Feb period:

7 Club Officers Trained	31 (21%)
Clubs with 4 or more officers trained	119(79%)
Total number of officers trained	681(64%)

Toastmasters Leadership Institute

The two online TLI's have been a huge success in terms of the value members received. Close to 500 attendees took part in both the TLI's. We had a wide variety of educational sessions focusing on transferable skills, leadership, communicating, self-improvement and even understanding the rhythm of English!

Upcoming Events

- Leadership Luncheon on July 15, 2023
- Train the Trainer event on June 3, 2023 and Early Bird Club Officer Training on June 15, 2023. Check our District 101 Events page for details of these and other events throughout the year: https://d101tm.org/great-events



District Council Business Meeting May 20, 2023

State of the District Report

Kalpana Aroda, DTM
District Director
dd@dl0ltm.org

Below chart shows our minimum goals as a District:

Paid Clubs		Membership Payments		Distinguished Clubs	
Base 152		Base	5731	Base	152
To Date	134	To Date	5020	To Date	24
Goals		Goals		Goals	
Distinguished	152	Distinguished	5,789	Distinguished	61
Select Distinguished	153	Select Distinguished	5,903	Select Distinguished	69
President's Distinguished 157		President's Distinguished	6018	President's Distinguished	76
Smedley Distinguished 160		Smedley Distinguished	6,190	Smedley Distinguished	84

Please do not hesitate to reach out with any questions/comments (dd@d101tm.org)