



District #: 101
 Budget Currency: USD
 Fiscal Year: 2023-2024

101
 USD
 2023-2024

	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	Jan-24	Feb-24	Mar-24	Apr-24	May-24	Jun-24	Total
Membership Dues Allocation	668	4,189	20,299	2,353	1,004	1,519	1,431	5,290	19,169	2,339	980	1,847	61,088
Conference revenue	-	-	-	-	-	-	-	-	-	-	1,000	-	1,000
Fundraising revenue	2,450	-	1,161	1,600	-	300	-	-	-	-	1,000	-	6,511
Education and Training revenue	-	-	-	-	-	-	-	-	-	-	-	-	-
District store revenue	-	-	-	-	-	-	-	-	-	-	-	-	-
Speech contest revenue	-	-	-	-	-	-	-	-	-	-	-	-	-
Total revenue	3,118	4,189	21,460	3,953	1,004	1,819	1,431	5,290	19,169	2,339	2,980	1,847	68,599
TI Allocation Expense	231	231	231	231	231	231	231	231	231	231	231	231	2,777
Conference expense	-	-	-	-	-	-	-	-	-	-	1,000	-	1,000
Fundraising expense	-	-	-	-	-	-	-	-	-	-	-	-	-
District store expense	-	-	-	-	-	-	-	-	-	-	-	-	-
Marketing Outside Toastmasters expense	-	-	640	733	-	-	200	-	390	700	100	300	3,063
Recognition expense	-	-	-	3,200	1,400	1,200	-	-	4,000	1,200	-	-	11,000
Club Growth expense	-	3,925	1,250	-	800	-	-	50	2,450	600	-	-	9,075
Public Relations expense	16	1,651	44	44	44	846	746	46	646	46	1,446	46	5,622
Education & training expense	-	-	1,100	-	600	500	600	1,100	2,100	1,000	1,000	-	8,000
Speech contest expense	-	-	-	340	-	-	-	-	1,060	-	-	-	1,400
Administration expense	1,000	-	1,090	400	400	300	550	300	300	1,200	-	-	5,540
Food and Meals expense	-	1,600	300	1,400	300	100	900	100	300	100	1,700	2,300	9,100
Travel expense	-	1,950	-	-	-	-	-	-	-	-	-	-	1,950
Lodging expense	-	8,100	-	-	-	-	900	-	-	-	-	-	9,000
	1,247	17,457	4,656	6,349	3,776	3,177	4,127	1,827	11,477	5,077	5,477	2,877	67,527
District net income/(loss)	1,870	(13,268)	16,804	(2,396)	(2,772)	(1,359)	(2,697)	3,463	7,691	(2,738)	(2,498)	(1,030)	1,072

<u>Break even</u>	<u>Revenue</u>	<u>Expense</u>	<u>Net</u>	<u>Policy</u>
Conference	1,000	1,000	-	Meets Policy
Fundraising	6,511	-	6,511	Meets Policy
District Store	-	-	-	Meets Policy
<u>Minimum Expense Type</u>		<u>Expense</u>	<u>%</u>	<u>Policy</u>
Marketing Outside Toastmasters		3,063	5.0%	5.0%
<u>Maximum Expense Type</u>		<u>Expense</u>	<u>%</u>	<u>Policy</u>
Education and Training		8,000	13.1%	15.0%
Marketing Outside Toastmasters		3,063	5.0%	10.0%
Club Growth		9,075	14.9%	15.0%
Public Relations		5,622	9.2%	10.0%
Recognition		11,000	18.0%	20.0%
Travel		1,950	3.2%	25.0%
Lodging		9,000	14.7%	15.0%
Food and Meals		9,100	14.9%	15.0%
Speech Contest		1,400	2.3%	5.0%
Administration		5,540	9.1%	10.0%
Total Membership Dues		61,088	100.0%	