



## District 101 Fall 2020 Business Meeting September 19th, 2020

### **AGENDA**

#### **Call to Order**

District Director: Vaibhav Singh, ACG, ALB

#### **District Mission**

Administration Manager: John Webb, DTM

#### **Order of Business**

Statement of Special Rules of Order – District Parliamentarian: Tony DeLeon, DTM  
Determination of Quorum: Immediate Past District Director: Pavan Datla, DTM

Committee Report – District Council Meeting of May 30, 2020: Faye Yang, DTM  
Audit Report – 2019-2020 Year End: Parthiv Doshi, DTM

#### **District Officer Reports**

Public Relations Manager: Ines Ben Cheikh, CC, CL  
Club Growth Director: Yifang Xu, CC, CL, PI5  
Program Quality Director: Shyamala Sista, DTM  
District Director: Vaibhav Singh, ACG, ALB

#### **Unfinished Business**

None

#### **New Business**

Adoption of District 101 Budget for 2020-2021: Finance Manager, Karina Zaffiro, CC, CL  
Ratification of Appointed District Officers for 2020-2021  
Adoption of the District Alignment

#### **Announcements**

Program Quality / Club Growth / PR

#### **Adjournment**

### **DISTRICT MISSION**

We build new clubs and support all clubs in achieving excellence



## ORDER OF BUSINESS

### District Council Meeting Rules of Order

In accordance with the District By-Laws of Toastmasters International, the governing rules of order and final authority will be "Robert's Rules of Order, Newly Revised," insofar as it does not conflict with the official Toastmasters International Articles of Incorporation, the District Administrative By-Laws, and the published policies of Toastmasters International.

Most of these procedures are already institutionalized in Robert's Rules or in TI policy statements. Specifically:

1. Any new motions to come before the council will be presented in writing or by email, to the District Director ([dd@d101tm.org](mailto:dd@d101tm.org)) at least a week prior to the virtual business meeting. In this case, by 10:00 AM on Saturday, September 12.
2. Debate on any one item of business will be limited to no more than 10 minutes per issue. The Chair may extend the time if necessary, to ensure fairness and completeness.
3. The maker of any motion will be given the opportunity to speak first. All speakers on any motion will be restricted to a maximum of one minute each time they have the floor. No member who has already spoken on an issue will be allowed to speak a second time until all who wish to speak have spoken a first time.

**Participation Authority:** Only district council members may make motions, participate in discussions, or vote. Before addressing the assembly, voting delegates shall state their name and the name of the club they are representing. If members of the District Executive Council (DEC team) want to speak and they are not representing a club, they must state their title before speaking.

### Determination of Quorum

Number of Clubs in District 101: \_\_\_\_\_

Number of Club Votes Available (2 votes/club): \_\_\_\_\_

Number of Votes Needed for Quorum (1/3 club votes): \_\_\_\_\_

Actual Number of Club Votes: \_\_\_\_\_

Actual Number of District Officer Votes (out of 45 District Officers): \_\_\_\_\_

Votes needed for a majority: 50% + 1 vote  
*(majority is calculated based on the number of votes cast)*



## Committee Report District Council Meeting May 30, 2020



### District 101 Business Meeting Minutes

**Date:** Saturday, May 30, 2020

**Venue:** Online

**Time:** 12:30 PM

**Minutes taken by District Administration Manager Rovina Suri, ACG, ALB**

The [meeting agenda](#) and [full handout](#) are provided.

District Logistics Manager Nancy Lucid, IP4 called the meeting to order, welcomed everyone and introduced District Director Pavan Datla, DTM.

District Administration Manager Rovina Suri, ACG, ALB read the District mission, "We build new clubs and support all clubs in achieving excellence."

Determination of Quorum was made by Credentials Chair, Past District Governor Bina Mehta, DTM. District 101 has 147 paid clubs, for a total of 294 possible club votes. One-third of club votes (98) are needed to reach quorum. Today, 163 club votes and 41 district officer votes were counted for a total of 204 votes. Quorum has been met.

District Parliamentarian Michael Chojnacki, DTM established the ground rules, per Robert's Rules of Order Newly Revised.

Meeting Minutes Committee Chair Dave Spence, DTM presented the District Council Meeting Minutes from September 21, 2019 (pages 3-6 of the handout). Faye Yang, DTM was appointed to head the committee of at least 3 members to review the minutes from today's District Council meeting. Administration Manager Rovina Suri, DTM will file the minutes from the 9/21/19 meeting.

Finance Manager Vinod Nagarajan, CC, CL, presented the Finance Report for July 1, 2019 through March 31, 2020 (page 7 of the handout). The District is in good financial health. The report will be filed subject to audit.

**Q:** Area E4 Director Tim Bateman, EC4: Where are the expenses for trophies reflected in the budget spreadsheet?

**A:** In the Administration Expense category.

District Audit Committee Chair Parthiv Doshi, DTM presented the mid-year Audit Committee report (page 8 of the handout), which has been completed and filed with Toastmasters International. Committee members included Christine Mamuad, DTM and Meera Ramesh.

The committee recommends that the Finance Manager record entries in the accounting system with the same date as when checks are received.



Ratification of District Officers Appointed since September 2019:

Nishant Chandrashekar, PI2, President, MCA Toastmasters moved to accept the appointment of Area A5 Director Pamela Kangas, DTM (page 9 of the handout). The motion was seconded and approved via an electronic vote.

District Realignment Committee Chair Katherine Pratt, DTM, PDG presented the District 101 Alignment Proposal for 2020-2021 (pages 11-16 of the handout). Each year, District 101 is required by Toastmasters International to review the distribution of its clubs within Areas and Divisions. Currently, the District has 156 active clubs distributed amongst 32 Areas. Each Area consists of four to six clubs. The District has six Divisions comprising five to six Areas each.

The team used the following criteria when considering the alignment of clubs for 2020 - 2021:

- Guidelines presented in Protocol 7.0 of the Toastmasters bylaws
- Geographical locations of the club
- Balance of aspiring and strong clubs within Areas; an aspiring club is one working on building membership, educational and leadership growth and is below 20 members
- Workload for the Area Director
- Meeting days and times of clubs

**Q:** Rich Gierman, DTM, President, Gilroy Toastmasters: Two things to consider:

1. Gilroy Toastmasters was sponsored by A3 and should stay here.
2. Members drive 30 min to attend this club. Any participation in contests will mean a long commute. A3 has 4 clubs - one is the Prison club. While they are a great club, they can't participate in any activities. Contest participation may be a concern.

**A:** The main reason for moving Gilroy out of A3 is to make the amount of travel manageable for the Area Director.

Division A Director Kathryn Tobisch, DTM commented in support of the District to reconsider realignment since the Area A3 Director's commute is a net distance of over 50 miles, which is daunting.

**Q:** Cam Hoang, DTM, President, McAfee Rise and Shine Toastmasters Club: McAfee is currently located by Mission College, but will be moving closer to 237, about 2 miles away. Did you consider this, because we are still part of the same area in the new proposal?

**A:** Since you are moving only 1-2 miles away, you are in the same geographical location.

Dave Spence, DTM, President, Leadership 101, An Advanced Toastmasters Club moved to accept the motion. The motion was seconded and approved via an electronic vote.

Immediate Past District Director Françoise Muller, DTM presented the District Leadership Committee Report on the district leadership nominations (page 17 of the handout).

**Q:** Area E4 Director Tim Bateman, EC4: How do we vote for someone not on this candidate list?

**A:** Since May 23<sup>rd</sup> was the deadline for any floor candidate to express their interest, instructions on nominating from the floor will be shared.

With no objections, District Director Pavan Datla, DTM asked the Administration Manager to cast a single electoral vote for all uncontested offices.

District Director Pavan Datla, DTM opened the floor to additional nominations for each position.



- Vaibhav Singh, CC, CL was elected as the 2020-2021 District Director
- The Program Quality Director position was contested
  - Shyamala Sista, DTM and Yifang Xu, CC, CL, PI5, VC1 were invited to address the assembly
  - Shyamala Sista, DTM was elected as the Program Quality Director
- The Club Growth Director position was contested
  - Ed Suh, ACS, ALB and Yifang Xu, CC, CL, PI5, VC1 were invited to address the assembly
  - Yifang Xu, CC, CL, PI5, VC1 was elected as Club Growth Director
- Megan Mayer, ACG, ALB was elected as Division A Director
- Chandana Kalluri, CC, ALB was nominated from the floor by Shoba Rao for Division B Director and was elected to fill the role
- Venkatesh Ragala, ACB, ALB was elected as Division C Director
- Gavin Wang, CC was elected as Division D Director
- Kalpana Aroda, ACB, DL4 was elected as Division E Director
- Jackie Law, LD2 was elected as Division G Director

District Officer Reports were presented as follows:

- Eddie McMorrow, CC, PL4: Public Relations Manager Report (page 18 of the handout)
- Shyamala Sista, DTM: Club Growth Report (page 19 of the handout)
- Vaibhav Singh, CC, CL: Program Quality Director Report (page 20 of the handout)
- Pavan Datla, DTM: District Director Report (page 21 of the handout)

**Q:** Carlos Puig, EH2, President, Next Step Toastmasters: Why is the number of clubs that are distinguished so low?

**A:** We have membership still coming in due to which the number is low right now.

Announcements:

- Candidate speeches for Region 2 International Director Election were presented by:
  - Tod Henry, DTM, PDG, PRA
  - Karen Marie Lucas, DTM, PDD
- Françoise Muller, DTM, IPDD announced that nominations were still open for appointed positions
- Program Quality Director Vaibhav Singh, CC, CL announced upcoming COTs, TLI and Day 2 of the Conference
- District Director Pavan Datla, DTM announced upcoming GREAT Events and Leadership Recognition events

No unfinished business came up before the council.

District Director Pavan Datla, DTM thanked the District Council and the business meeting support team, and adjourned the meeting at 3:30 PM.



**Parthiv Doshi, DTM**

District 101 Audit Committee Chair  
parthiv.m.doshi@gmail.com

**Date: August 6, 2020 (Audit/Treasurer's Report Certification)**

**Audit Period: January 1, 2020 to June 30, 2020**

**District 101 Audit Committee:**

Evelyn Belen, DTM  
Christine Mamuad, DTM  
Parthiv Doshi, DTM

**Overview & Purpose**

District 101, including all the areas and divisions, are legally considered part of Toastmasters International; therefore, regardless of the source, district funds are considered funds of Toastmasters International. Members of the Audit Committee have a fiduciary responsibility to determine if district funds have been spent in accordance with the mission and governing documents of Toastmasters International. The purpose of the audit was to review the district's financial records to ensure the financial records accurately reflected the district's incomes and expenses for the second half of Fiscal Year 2019 - 2020.

**Audit Review**

- Check vouchers organized by check numbers, including support for expenditures and reimbursements
- Monthly statements and reconciliations for bank, PayPal, district reserve
- Monthly bank registers from Intact Accounting System
- Monthly receipts registers from Intact Accounting System

**Audit Observations**

- Checking and PayPal accounts were reconciled to statements monthly.
- All deposit entries and checks/payments had supporting documentation.
- All disbursement requests were approved by the District Director (Checks payable to the District Director or Finance Manager were signed and approved by the Program Quality Director or Club Growth Director).
- Each question asked by the audit team was thoroughly answered to our satisfaction.

**Audit Recommendation**

No findings noted.

**After the Audit**

Subsequent to the audit, the Finance Manager sent all the financial records to Toastmasters International for a final review.

**Acknowledgement**

The Audit Committee acknowledges and thanks Finance Manager, Vinod Nagarajan, and District Director, Pavan Datla, and District 101 leadership for their service and commitment to the District in the maintenance of complete and accurate financial records and compliance to Toastmasters International's governing policies. This was the first time completing the audit remotely (online) and it was apparent that the Finance Manager spent a tremendous amount of effort to provide the supporting documentation to the Audit Committee in an organized manner.



## DISTRICT OFFICER REPORTS

### Public Relations Manager Report

**Ines Ben Cheikh, CC, CL**  
**Public Relations Manager**

District 101

[pr@d101tm.org](mailto:pr@d101tm.org)

The PR team is responsible for promoting the District **internally**; to club members, club officers, Area and Division Directors, and **externally**; to prospects. To ensure the PR efforts yield fruitful results and to be consistent in promoting the District across our various platforms, throughout this Toastmaster year, the PR Team will collaborate with the different District entities.

We have been working closely with the **District Leadership Team (DLT)** and are designing most of the graphics for the different programs and events they are creating. We are also advertising those educational programs and events through social media, the monthly email campaigns, and the District website.

The PR Team is also providing the **Area & Division Directors** with PR material that will help club officers promote their clubs. A PR flyer with the district programs and events is also shared with them at every DEC meeting.

The PR Team has also been designing a set of PR templates to be shared with the **Club Officers**.

Through the District website, the email campaigns and the District's various Social Media platforms, the PR Team has been sharing timely, relevant and useful information to our District **members**.

The PR Team encompasses skilled and motivated members:

- Social Media Coordinator (LinkedIn, Facebook, Twitter), **Anita Jindal**
- Instagram Coordinator, **Suma Manjunath**
- Meetup & Newsletter Coordinator, **Joseph Kim**
- Blog Chair, **Eddie McMorrow**
- Blog Writers, Raji Bandanapudi and **Ramya Ramachandran**
- (TLI) Video Editor & Web Designer, **Tonia Eaton**
- Web Team (the web Team works with various teams)
  - **David Singer** (Webmaster)
  - **Faye Yang** (Web Team Member)
  - **Lydia Lee** (Web Team Member)

#### District 101 Website

The District website has always been the main platform used to promote District programs and events.

The d101tm.org website has attracted between 1,600 and 2,000 visitors a month since July 2020. 87% of page visits came from users in the US and 13% of them were from 60 other countries.

A plan to revamp the website is currently being finalized. One of the updates we will bring to the website will be to add promotional material for online usage to the PR Corner page. The idea is also to reflect the District culture through the new version and make it more personable by adding members' pictures and testimonials.

#### Email Campaigns

Another way to inform District members about programs and events is through the District Director's Message sent out every 1st of the month and our District Newsletter around the mid-month mark.

Both email campaigns are sent using MailChimp. For the first three months of the Toastmasters year, **DD's message** had an average open rate of 19.8% and the **Monthly newsletter** had an average open rate of 11%.

#### Social Media

Our social media presence has improved over the course of the past three months. Since the beginning of July, our number of followers on **Facebook** increased by 80 more members. We also added 11 new followers on **Twitter** and 25 new followers on **LinkedIn**.

During the same timespan, our **YouTube** channel subscribers went from 64 to 104 (an increase of 62.5% in 2 1/2 months).



## Club Growth Director Report

**Yifang Xu PI5, VCI, CC, CL**  
**Club Growth Director**

District 101

[growth@d101tm.org](mailto:growth@d101tm.org)

### District 101 Club and Membership Statistics (as of Sep 19, 2020)

Base Membership Payments on 07/01/2020	6754	
Base Clubs on July 1 <sup>st</sup>	156	
Goal	<b>YTD Actual</b>	2020-2021 Target
Paid Clubs	<b>156</b>	169
Membership Payments	<b>1552</b>	7,400

**1552** membership payments have been recorded at Toastmasters International since July 1, 2020. The District welcomed 201 new members and 1351 members already renewed their membership for the October 2020–March 2021 period.

### Club Growth Programs

The Club Growth team's mission is *to work closely as a team, help our clubs achieve their goals by guiding them, sharing best practices from other clubs, and to have greater results within our district.* We have various District 101 programs designed to help clubs be sustainable, improve their member experience, so that new members will join, and existing members continue to grow through the Toastmasters program.

A variety of committees are here to support our successes:

Club Extension Chair: Solarzar Dellaporta works on new club leads and guides through the chartering process. New Club Mentor Chair: Shoba Rao leads a team of dedicated Toastmasters who work with brand new clubs to ensure they adopt Toastmasters' best practices from the start. Club Coach Chair: Alyson King leads our devoted team of Club Coaches who collaborate with clubs with 12 or fewer members to help them become Distinguished. Club Consultant Program Chair: Kalpana Aroda works to support clubs with 13 or more members to help them become Distinguished. Open House Chair: Melissa Atchley promotes Open House recognition programs twice a year. These programs help clubs add new members and thrive. Membership Renewal Chair: Vinod Nagarajan promotes Early Bird Renewal recognition programs twice a year. These programs help clubs retain existing members and add new members. Club Ambassador Program (CAP) Chair: Sue-May Lin is leading the effort in assisting Ambassadors. This program allows for our District members to get engaged, involved and support other clubs in the District by visiting them. Youth Leadership Program (YLP) Chair: Evelyn Belen works to promote Toastmasters programs with youths in our community. Gavel Club Program Chair: Evelyn Belen works to gavel club leads and guides through the gavel club chartering process. Speechcraft Program Chair: Evelyn Belen works to support promoting Toastmasters programs to non-toastmasters communities.

### Club Growth Awards

64 clubs renewed *at least* 75% of their membership base by Sep 15<sup>th</sup> to achieve Stellar September Award and earned *at least* \$75 in District Credit including: 12 clubs that renewed at least 100% of their membership base to earn \$100 in District Credit.

### New Clubs

We are working diligently on 8 new leads to start clubs in companies and communities throughout the District. Since July 1<sup>st</sup>, we are chartering 1 club and have scheduled a couple of demo meetings and expect those groups to charter soon.





### Ongoing & Upcoming Recognition Programs

We have new and exciting Club Growth Recognition Programs this year. Know more about these and plan ahead with your club to take advantage of the rewards.

- **Open House Challenge:** Clubs that host an Open House between August 1 to October 31 will receive \$15 District Credit. Clubs can earn up to \$50 additional District Credits, if they add 3+ new members between August 1<sup>st</sup> to October 31<sup>st</sup>, 2020.
- **Club Ambassador Program:** Visit the clubs and earn points towards District Recognition. Top 3 Club Ambassadors get a gift. Additional details are available on the [d10tm.org](http://d10tm.org) website.

Involve the Club Growth Team in your *Year of Experiments*. To learn more about any of our programs and activities, contact us at [growth@d10tm.org](mailto:growth@d10tm.org).



## Program Quality Director Report

**Shyamala Sista, DTM**  
**Program Quality Director**  
District 101  
[quality@d101tm.org](mailto:quality@d101tm.org)

Program Quality ensures we get the maximum value for our Toastmasters membership. A quality club provides more opportunities for their members to achieve their goals, improve their communication and leadership skills and become more self-confident. Members remain engaged and contribute to the dynamism of the club's activities.

### Educational Achievements

This year our members have already filled **328** educational awards. The following table summarizes those educational achievements from July 1, 2020 through September 12, 2020.

Pathways Level 1	134	Advanced Leadership Silver	7
Pathways Level 2	71	Distinguished Toastmaster (DTM)	15
Pathways Level 3	50	High Performance Leadership	2
Pathways Level 4	24	Triple Crown	16
Pathways Level 5	24		

### Distinguished Club Program (DCP) Status

We recognize clubs that achieve 5 or more DCP Goals by October 31<sup>st</sup> because these clubs are striving to provide more opportunities for their members to achieve their educational goals. 6 clubs have achieved this recognition so far. Congratulations to all the 6 clubs for being Early Achievers this year.

### Club Officer Training

Clubs that have all 7 officers trained provide a better membership experience for the members, so we recognize them as Lucky 7 Clubs. Clubs that have 4 or more officers trained during both training periods also meet one of the Distinguished Club Program Goals.

Fast Lane News	33 (21%)
Lucky 7 Clubs	83 (53%)
Clubs with 4 or more officers trained	129 (83%)
Total number of officers trained	847 (79%)

### GREAT Events

GREAT Events provide additional educational opportunities for our members throughout the year. So far this year we have had *Train the Trainer* GREAT Events. The upcoming Getting the most of Pathways (Sep 16) is already set for great success. We will have more *Train the Trainer* events in December. Additional GREAT Events are being planned for 2020-21.

### Fall Fusion Event

The Fall Fusion Event is set to take place on October 31<sup>st</sup>, which will include Speaker Showcase, Specialty & Advanced Club Showcase, Solution room and more. The event is open to any toastmaster member or guest.

### December-January Club Officer Training

We are planning to hold Early Bird Club Officer Trainings (COTs) in December. We will have a TLI series in Jan-Feb which will include educational sessions that everyone can attend. We will have all online COTs. Please check [d101tm.org/training](http://d101tm.org/training) for more details as we approach the training season.



**Annual Conference** Dates are being finalized for the Conference in May 2021. Contact [quality@d101tm.org](mailto:quality@d101tm.org) for opportunities to *experiment* as we plan this and/or any other event.



## District Director Report

**Vaibhav Singh ACG, ALB**  
**District Director**

District 101  
[dd@d101tm.org](mailto:dd@d101tm.org)

Year 2020-2021 is a year of exceptional opportunities. It's an year which will be remembered as an year of pandemic and of unprecedented crisis on the environment, societal and economic front. All facets of human interactions have moved to narrow channels with wide reach. Communication is at the center of every interaction, whether personal and professional. And therefore Toastmasters is making a difference for everyone who is paying attention.

I would like to congratulate the officers leading our clubs, for their exceptional commitment to learn and to lead by example. As our Program Quality Director Shyamala Sista shared, more than 78% of the club officers attended the Fall Club Officer Training cycle. Congratulations to our members who are steadily working towards the goal of self-improvement. You have created a strong momentum with more than 300 educational awards already submitted this year.

As our achievements inspire us, so do some of our challenges. 45% of district members are still to renew their membership. 21.69% of our members are still to adapt Pathways. Timely renewal, continuous work on Pathways is critical for the success of our members. With online medium now we can also reach out to our friends and colleagues who had to leave our clubs due to location constraints.

Congratulations to the 64 clubs who started the year strong with the Stellar September achievement. For our strong initial momentum to go on, we all need to work in one team. And make use of the opportunities offered in every club meeting, our district programs such as Toastmasters Leadership Institute (TLI) series, Great Events, Fall Fusion and much more. Now through online medium, your access to these resources is just one click away. Our vision is that Toastmasters is transforming lives, It is a stage of action where change happens **For Everyone**.

Below chart shows our minimum goals as a District:

Paid Clubs		Membership Payments		Distinguished Clubs	
Base	156	Base	6755	Base	156
To Date	156	To Date	1755	To Date	0
Goals		Goals		Goals	
Distinguished	159	Distinguished	6,857	Distinguished	63
Select Distinguished	161	Select Distinguished	6,958	Select Distinguished	71
President's Distinguished	164	President's Distinguished	7,093	President's Distinguished	78
Smedley Distinguished	169	Smedley Distinguished	7,296	Smedley Distinguished	86

Let us all work together to realize our potential and help one another succeed by working as one team. Please do not hesitate to reach out to me with any comments/questions/stories/feedback at [dd@d101tm.org](mailto:dd@d101tm.org).



## NEW BUSINESS

### District Budget 2020-2021

**Karina Zaffiro, CC, CL**  
**Finance Manager**  
 District 101  
[finance@d101tm.org](mailto:finance@d101tm.org)

**District #:** 101  
**Budget Currency:** USD  
**Fiscal Year** 2020-2021

	<u>Total</u>
Membership Dues Allocation	61,311
Conference revenue	5,000
Fundraising revenue	-
Education and Training revenue	-
District store revenue	-
Speech contest revenue	-
<b>Total revenue</b>	<b>66,311</b>
Conference expense	5,000
Fundraising expense	-
District store expense	-
Marketing Outside	
Toastmasters expense	5,904
Recognition expense	12,186
Club Growth expense	9,170
Public Relations expense	6,071
Education & training expense	9,075
Speech contest expense	1,280
Administration expense	6,052
Food and Meals expense	390
Travel expense	-
Lodging expense	1,800
<b>Total expense</b>	<b>56,928</b>
District net income/(loss)	<b>9,383</b>

<b>Break even</b>	<b>Revenue</b>	<b>Expense</b>	<b>Net</b>	<b>Policy</b>
Conference	5,000	5,000	-	Meets Policy
Fundraising	-	-	-	Meets Policy
District Store	-	-	-	Meets Policy
<b>Minimum Expense Type</b>		<b>Expense</b>	<b>%</b>	<b>Policy</b>
Marketing Outside				
Toastmasters		5,904	<b>9.6%</b>	5.0%
<b>Maximum Expense Type</b>		<b>Expense</b>	<b>%</b>	<b>Policy</b>
Education and Training		9,075	<b>14.8%</b>	15.0%
Marketing Outside				
Toastmasters		5,904	<b>9.6%</b>	10.0%
Club Growth		9,170	<b>15.0%</b>	15.0%
Public Relations		6,071	<b>9.9%</b>	10.0%
Recognition		12,186	<b>19.9%</b>	20.0%
Travel		-	<b>0.0%</b>	25.0%
Lodging		1,800	<b>2.9%</b>	15.0%
Food and Meals		390	<b>0.6%</b>	15.0%
Speech Contest		1,280	<b>2.1%</b>	5.0%
Administration		6,052	<b>9.9%</b>	10.0%
<b>Total Membership Dues</b>		<b>61,311</b>	<b>100.0%</b>	



## APPOINTED OFFICERS 2020-2021

### DISTRICT MANAGERS

Admin Manager	<b>John Webb, DTM</b>
Finance Manager	<b>Karina Zafiro, CC, CL</b>
PR Manager	<b>Ines Ben Cheikh, CC, CL</b>

### AREA DIRECTORS

Area A1 Director	<b>Marianna Jones, CC, CL</b>	Area D1 Director	<b>Izumi Yamamoto, IP3</b>
Area A2 Director	<b>Bastian Reimuth, LD1</b>	Area D2 Director	<b>Raji Murty Bandanapudi, PM1</b>
Area A3 Director	<b>Kristian P. Crump, DTM</b>	Area D3 Director	<b>Ramya Sridharan, PI1</b>
Area A4 Director	<b>Chie Kawahara, PM5</b>	Area D4 Director	<b>Susan Cannon, DTM</b>
Area A5 Director	<b>Lisa G. Bennett, ACG, ALB</b>	Area D5 Director	<b>Ishrath Fatima, IP5</b>
Area B1 Director	<b>Stephen Matthew Nosek, IP2</b>	Area D6 Director	<b>Sravanthi Kuchibhotla, DL2</b>
Area B2 Director	<b>Soheila Assadi, PM3</b>	Area E1 Director	<b>Ansu George, SR1</b>
Area B3 Director	<b>Abhijeet Joshi, TC4</b>	Area E2 Director	<b>Veerabhadra R. Gundu, DL3</b>
Area B4 Director	<b>Suma Manjunath, PM1</b>	Area E3 Director	<b>Cam M. Hoang, DTM</b>
Area B5 Director	<b>Ashvin Patel, PI3</b>	Area E4 Director	<b>Veronica Boyd, ACG, ALB</b>
Area B6 Director	<b>Mary Ann Clugston, DL5</b>	Area E5 Director	<b>Jenny Wang, ACG, ALB</b>
Area C1 Director	<b>Didi Gu-Chiang, ACG, ALB</b>	Area E6 Director	<b>Doris S. Tse, DTM</b>
Area C2 Director	<b>Kathryn D. Ellis, MS4</b>	Area G1 Director	<b>Joanna Tong, CC, CL</b>
Area C3 Director	<b>Robert P. Neff, IP4</b>	Area G2 Director	<b>Lynn Stuart, DTM</b>
Area C4 Director	<b>Guanhong Iris Li</b>	Area G3 Director	<b>Lin Chao, ACG, ALB</b>
Area C5 Director	<b>Srinath Ganesh, EC4</b>	Area G4 Director	<b>Jin Liou, IP2</b>
Area C6 Director	<b>John C. Estrada, PM2</b>	Area G5 Director	<b>Javier Llerena, EC3</b>



## DISTRICT ALIGNMENT 2020-21

**\*\* ~ New Clubs**

**\* ~ Re-Aligned Clubs**

### DIVISION A

Area	Club	Club Name	Area	Club	Club Name
<b>A1</b>	<b>934</b>	<b>* Monterey Peninsula Toastmasters Club 934</b>	A4	301	City Shakers
<b>A1</b>	<b>2032</b>	<b>* Naval Postgraduate School Club</b>	A4	595	Aptos Club
A1	7120	MIIS Toastmasters	A4	1803	Santa Cruz Downtown Toastmasters
A1	8275	Peninsula Pros Club	A4	3802	Evening Toastmasters Club
			A4	7481	Santa Cruz Orators (SCO) Club
<b>A2</b>	<b>4094</b>	<b>* Planet Ord Toastmasters Club</b>	A5	5127	Surf City Advanced Toastmasters
A2	4547	Speakeasy Monterey	A5	8203	Redwood Ramblers Toastmasters
A2	8221	Bayview Club	A5	2498932	Santa Cruz Toastmasters
<b>A2</b>	<b>2571179</b>	<b>* Oratory Otters</b>	A5	4670726	831 Storytellers
A3	1829	Salinas Sunrise Toastmasters Club			
A3	1939	Steinbeck Club			
A3	638813	B.L.T. Club			
A3	1083068	Talk the Line			

### DIVISION B

Area	Club	Club Name	Area	Club	Club Name
B1	1898	Adlibmasters Club	B4	3626	Valley Toastmasters
B1	8337	Morgan Hill Toastmasters	B4	4658	Trendsetter Toastmasters
<b>B1</b>	<b>1571496</b>	<b>* Optical Orators</b>	B4	4802	Silicon Valley Toastmasters
B1	1842218	The Grummarians	B4	5232	Adelante Toastmasters Club
<b>B1</b>	<b>7022252</b>	<b>* Gilroy Toastmasters</b>	<b>B4</b>	<b>7019936</b>	<b>* Big Basin Toastmasters</b>
<b>B2</b>	<b>6654</b>	<b>* Silver Tongued Cats</b>	<b>B5</b>	<b>4148</b>	<b>* Almaden Valley Orators Club</b>
B2	9473	Xilinx Xpressionists Toastmasters Club	<b>B5</b>	<b>7281</b>	<b>* Willow Glen Toastmasters</b>
B2	2997821	Los Gatos Toastmasters	B5	668615	True Talking Toastmasters (TTT)
B2	6523728	Summit Toastmasters	B5	3308016	Silicon Valley Storytellers
B2	7311384	[24]7.ai Inspired Orators - San Jose	B5	5477675	Silicon Valley Improvmasters
B3	1577	San Jose Toastmasters Club	<b>B6</b>	<b>6274</b>	<b>* Adobe Fontificators Club</b>
<b>B3</b>	<b>3572</b>	<b>* Saratoga Toastmasters Club</b>	<b>B6</b>	<b>8266</b>	<b>* Public Speak Easy's Club</b>
B3	4224	Switch-On Toastmasters Club	<b>B6</b>	<b>2113833</b>	<b>* Spartans Toastmasters - SJSU</b>
<b>B3</b>	<b>3081591</b>	<b>* ToastItNow!</b>	<b>B6</b>	<b>6003612</b>	<b>* Year Up Toastmasters</b>
B3	7235161	Cathedral of Faith Toastmasters	<b>B6</b>	<b>7634999</b>	<b>* Sage Intacct Toastmasters</b>
			<b>B6</b>	<b>7794222</b>	<b>** FCSN Toastmasters</b>



## DIVISION C

Area	Club	Club Name	Area	Club	Club Name
<i>Silicon Valley JETS (Japanese English)</i>					
<b>C1</b>	<b>7998</b>	<b>* Toastmasters)</b>	<b>C4</b>	<b>7922</b>	<b>* Cadence AHgorithms Club</b>
C1	8499	Downtown Speechmakers	<b>C4</b>	<b>1027656</b>	<b>* Classy Toasters</b>
<b>C1</b>	<b>1684769</b>	<b>* SynapTalks</b>	C4	5404978	Toast On Fire
<b>C1</b>	<b>6456457</b>	<b>QSpeak</b>	<b>C4</b>	<b>7240518</b>	<b>* Broadcom-Orators Toastmasters Club</b>
<b>C2</b>	<b>7596</b>	<b>* Friendly Toasters</b>	<b>C5</b>	<b>2693</b>	<b>* Vanguard Toastmasters</b>
<b>C2</b>	<b>2814312</b>	<b>* Lumentum Toastmasters Club</b>	<b>C5</b>	<b>584244</b>	<b>* ArtICculators Club</b>
<b>C2</b>	<b>4727466</b>	<b>* BD Flowmasters</b>	C5	586504	Intel Innovators
C2	5560506	Jade Toastmasters	<b>C5</b>	<b>1259423</b>	<b>* Vakpatugalu</b>
<b>C3</b>	<b>827125</b>	<b>* Hot Buttered Toastmasters Club</b>	C6	2038	North Valley Toastmasters
<b>C3</b>	<b>2853873</b>	<b>* EPL Toasters</b>	C6	7168	KLA TALK
<b>C3</b>	<b>4901551</b>	<b>* ITU Toastmasters Club</b>	C6	7242	Milpitas Toastmasters Club
<b>C3</b>	<b>7757088</b>	<b>* Rivian - West Coast</b>	<b>C6</b>	<b>2410520</b>	<b>* Silicon Valley Mandarin English Toastmasters</b>
			<b>C6</b>	<b>3179320</b>	<b>* Flying Toasters</b>

## DIVISION D

Area	Club	Club Name	Area	Club	Club Name
<b>D1</b>	<b>4099</b>	<b>* Santa Clara SweetTalkers Toastmasters</b>	<b>D4</b>	<b>4460</b>	<b>* ASML Sillicon Valley Toastmasters</b>
D1	854912	First Street Speakers	<b>D4</b>	<b>8124</b>	<b>* Cisco Speaks Toastmasters Club</b>
D1	2419756	Maxim Toastmasters	<b>D4</b>	<b>1490234</b>	<b>* nSpeak</b>
D1	3274069	Toast to Arm	<b>D4</b>	<b>6650580</b>	<b>* Palo Alto Networks Toastmasters</b>
<b>D1</b>	<b>7462711</b>	<b>* Shipmasters</b>	<b>D4</b>	<b>7707121</b>	<b>* Chugh Toastmasters</b>
<i>Agile Articulators Speech &amp; Debate</i>					
<b>D2</b>	<b>3104</b>	<b>* Toastmasters Club</b>	D5	3328	TGIF Management Club
<b>D2</b>	<b>4306</b>	<b>* Toastmasters Insiders Club</b>	D5	770392	Next Step Toastmasters Club
<b>D2</b>	<b>7206362</b>	<b>* Santa Clara County Procurement</b>	<b>D5</b>	<b>4712057</b>	<b>* MoToast</b>
D2	7448565	Galaxy Speakers	D5	5474126	ToastNow
D2	7514402	Speaking From the Heart Toastmasters	D5	7265549	Aruba Toastmasters
<b>D3</b>	<b>4270</b>	<b>* Wry Toastmasters</b>	<b>D6</b>	<b>5474</b>	<b>* SCUMBAT Club</b>
<b>D3</b>	<b>5015</b>	<b>* Applied Materials Club</b>	<b>D6</b>	<b>685103</b>	<b>* MCA Toastmasters Club</b>
D3	3559296	Study Group Toastmasters	<b>D6</b>	<b>1424963</b>	<b>* AMD Speak</b>
<b>D3</b>	<b>7298011</b>	<b>* ADI Silicon Valley Toastmasters</b>	<b>D6</b>	<b>6719263</b>	<b>* Panthers Toastmasters</b>
<b>D3</b>	<b>7327094</b>	<b>* Cheggmasters</b>	<b>D6</b>	<b>7796648</b>	<b>** PMI Silicon Valley Toastmasters Club</b>





## DIVISION E

Area	Club	Club Name	Area	Club	Club Name
E1	4004	Top Gun Toastmasters Club	E4	2994	ToastMeisters Club
E1	7430	Macintalkers Club	<b>E4</b>	<b>3088</b>	<b>* Talking Chips Club</b>
E1	7528	Fair Oaks Club	E4	9946	Laser Sharp Speakers
E1	1114237	VentriTalks	E4	6738613	Interconnected Toastmasters
			<b>E4</b>	<b>7549247</b>	<b>* Toastrix</b>
E2	7975	Sunnyvale Speakeasies Club	E5	5098	Coherent Communicators Toastmasters Club
E2	1510119	Startup Speakers	E5	4486360	Great America Speakers
E2	5789616	AbbVie Bay Area Toastmasters	E5	5832369	Leadership 101, An Advanced Toastmasters Club
<b>E2</b>	<b>7325699</b>	<b>* Missionanigans</b>	E5	7030598	STMicroelectronics
			<b>E5</b>	<b>7709585</b>	<b>* Global Toastmasters</b>
E3	2811817	Dell Silicon Valley Toastmasters	E6	2914	Excalibur Toastmasters Club
E3	4023267	McAfee Rise and Shine Toastmasters Club	E6	4606	Cupertino Morningmasters
E3	6589119	Da Vinci Toastmasters	E6	4608	Cupertino Toastmasters
E3	7492878	Bay Blitzers	E6	6437449	Amazon Cupertino Toastmasters
			<b>E6</b>	<b>7797783</b>	<b>** Maps Toastmasters</b>

## DIVISION G

Area	Club	Club Name	Area	Club	Club Name
G1	2943	Orbiters Toastmasters Club	G4	2624	Jetstream Toastmasters Club
G1	5785357	Mandarin-English Toastmasters, Mountain View	G4	587637	Toasters R Us Club
G1	6681068	Toastmasters of Waymo	G4	607909	I'm Feeling Chatty Toastmasters Club
G1	7284642	UDACITY TOASTMASTERS	G4	1463124	Wharton QuakeMasters
			<b>G4</b>	<b>4340878</b>	<b>* Amazon Lab126 Toastmasters</b>
G2	4648	Talking Heads Toastmasters Club	<b>G5</b>	<b>1029428</b>	<b>* Securely Speaking</b>
G2	7871	Intuitively Speaking Toastmasters Club	<b>G5</b>	<b>1828921</b>	<b>* Silicon Valley Entrepreneurs Toastmasters</b>
G2	605653	Oathmasters	G5	1852523	Now You're Talk[In]
G2	4528013	Mountain View Toastmasters	G5	4302421	Toastmasters Lead [In] SV
<b>G2</b>	<b>6902835</b>	<b>* Toastmasters Evelyn</b>	G5	4891369	Samsung Speaks
G3	49	Sierra 49ers			
G3	853108	Juniper Jabbers Club			
G3	5880057	Look Who's Talking			
<b>G3</b>	<b>6970367</b>	<b>* Toastmates</b>			
G3	7251440	Proofpoint Toastmasters Club			

